

A DAY IN THE LIFE ...

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EVERY DAY
COUNT**

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Encouraging you to be the best you can be

Name

Lorna De Freitas

Position

Senior Operations Coordinator,
Marketing and Communications

Qualification

Degree – BA Hons Business and Management



How did you get to where you are today?

I chose to study Business and Management at University as I knew I would get exposure to many areas within the Business and Finance industry. I was first introduced to Sanne through a degree workplace where I spent 3 months working in Sanne's Real Assets team. I gained invaluable knowledge about the finance industry and gained my first experience of full time employment. I always knew my interests and skills aligned more so with the type of roles in business support functions rather than administration and accounting. In 2nd year of University, I discovered that marketing was what I wanted to pursue. Wanting to return to Sanne for my 2nd year placement but passionate about experiencing the 'behind the scenes' side of a finance company, I asked for an opportunity to work within the marketing team (my now Sanne family) and the rest is history!

What advice would you give someone who wants to work in finance?

The step from education into full time employment can feel overwhelming or even daunting. It's good to remember that the majority of people started where you are today, just learning and growing as you go! My best advice is that it's ok to take some time to work out what you are really interested in or equally, discover what you feel isn't for you. It's all valuable experience. Getting your foot in the door with a company that you know will support you and provide opportunities for you to shape your own career is a great starting point. Good luck!

Favourite thing about working at Sanne?

My favourite thing about working at Sanne is having the feel of both a local and global community. Being based in Jersey I've had the chance to meet and work with my Jersey colleagues. Everyone is super approachable and happy to collaborate. We also have an amazing Social and CSR committee that arrange fun perks and events for staff in the office. I feel each of Sanne's offices share the same passions and similar cultures. My role is more focused towards other jurisdictions, and I've had plenty of opportunities to build not only working relationships but friendships across borders.

What does a working day look like for you?

Unless I have my day mapped out for time to work on a specific project, every day is different – which I love! On an average day I will be working on a mix of things. I start my day with reviewing emails and Teams groups to catch up on discussions and identify any briefed work so I can prioritise my jobs. I may have a team catch up meeting with my South African colleagues in the morning, create business cards for colleagues, work on a client proposal, research event venues and host an afternoon marketing support call with another jurisdiction.

Why did you choose Sanne?

I chose to come back to Sanne after University following the great experience I had over the total of 7 months I had worked at Sanne previously. I remembered the people were kind and the work was fun and challenging. In the short time since my work-placement days to the time I reapplied, Sanne had grown and developed so much and it was really exciting to see. I felt that Sanne was going to be a good fit for me with how I saw my career aspirations and I have definitely grown personally and professionally with Sanne from the experience and support I have received.



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Name

Oliver Berisford

Position

Senior Administrator,
Private Debt & Capital Markets

Qualification

I'm currently studying towards
my ICSA Diploma

Why did you choose to study your professional qualification?

I want to do what I can to give myself the best chance of succeeding in my career, and for me ICSA feels like an ideal way to do just that whilst also letting me gain a better understanding of the financial industry as a whole, not just Private Debt itself.

How did you get to where you are today?

I initially came to Jersey to be an auditor with KPMG, on the recommendation of my best mate from University. However, I quickly realised that wasn't going to work out for me and I wasn't suited to the role. I took a step back before applying for a new job in order to find something that I felt was more suited to me, that led me to Sanne, now 3 and a half years later here I am.

What advice would you give someone who wants to work in finance?

Don't rush into the first job you're offered! There's so many financial services firms in Jersey and each one might offer something that the others don't. I think it's important to sit down and think about what exactly you want from your career and choose an employer that suits you accordingly. Also remember that there's no such thing as a stupid question! Finance can seem very overwhelming to start with, lean on the people around you for help as we've all been in the same position and would much rather help than see you struggle!



What does a working day look like for you?

It's hard to say exactly as each day is different. I maintain a portfolio of clients that can come to me at different times with requests, sometimes all at once, which can be a challenge! Normally I will catch up with my team on a daily basis, I'll review my emails received overnight and look at what needs prioritising. From there I'll make a start on clearing tasks and queries as and when they come in.

Why did you choose Sanne?

When I left KPMG, I knew that I wanted to find a job suited to me. I took the time to look at employers, not just the role itself. As a FTSE 250 company, I knew Sanne was a highly reputable, global business with aspirations of growing which matched my personal goals too. I'd like to think in my time here I've grown as a result of the help Sanne has offered, and in turn I'd hope I've been able to help Sanne in some way myself.

Favourite thing about working at Sanne?

The people and community. I'd call a lot of my colleagues friends and I know that no matter which department they work in, if I've got a problem that needs solving I can use their knowledge to help solve it, even if it's not something they're necessarily familiar with. There is a great sense of team spirit at Sanne which I think is valued a lot by everyone here.



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